



InTech InSteadSM: Global Presence, Local Support

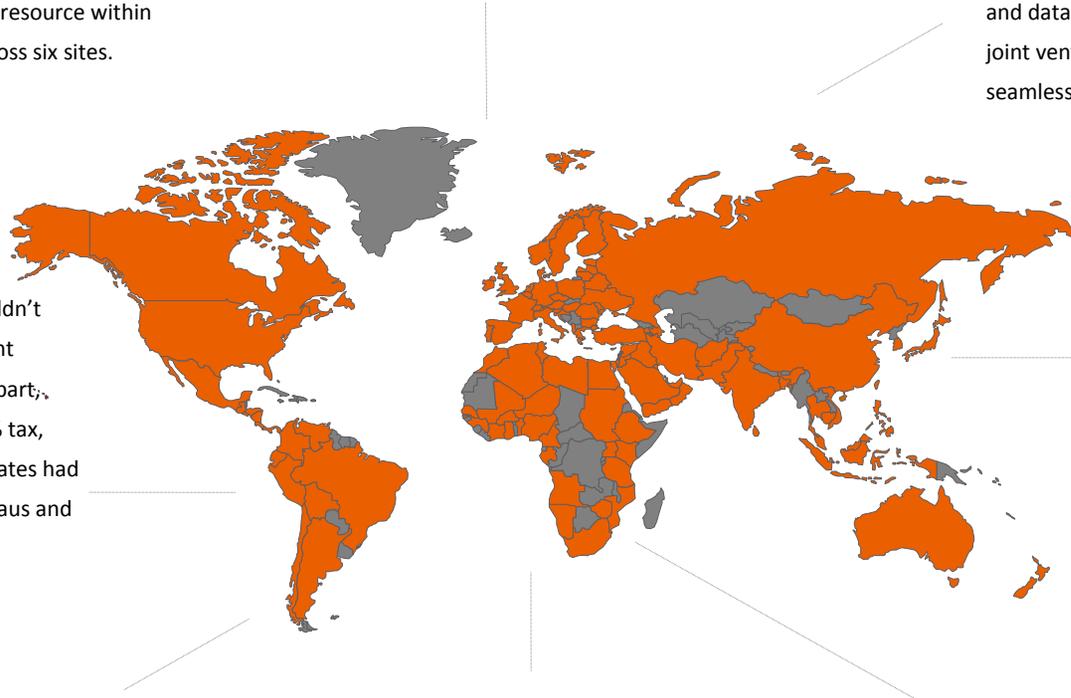
Global agility in technology solutions.SM

United States – A client with reduced IT staff needed a manufacturer-certified engineer in (VoIP) PBX systems programming and a different manufacturer-certified engineer in router programming for a specific project. The InTech team found the dual-certified resource within 3 days, ready to complete installation across six sites.

Portugal - Provided a Cisco-certified WAN technician on-site within five hours, fixed the client’s problem the same day, and was asked back for additional projects.

Global - Within 6 weeks, assembled a team of in-country project managers in **61 countries** to gather data, make recommendations, and order changes for 60,000 employees migrating to a new voice and data infrastructure following the spin-off of a joint venture. The migration was smooth and seamless.

Brazil – Client’s local telco in Manaus couldn’t find a critical part nor provide a competent installer. InTech located the hard-to-find part, found a shipping loophole that saved 20% tax, and within a week, two InTech team affiliates had simultaneously installed the parts in Manaus and Buenos Aries and tested the end-to-end connection, which worked perfectly.



South Korea – Client had been trying for months to reach one of its CoLo facilities via phone and email to resolve issues, with no response. Ten hours after calling InTech, an InTech affiliate was on-site—and within 15 minutes had solved the issues that the carrier had been unable to fix in 60 days.

Latin America – In-country InTech team affiliates visited over 50 sites in **20+ countries** and collected, inventoried and compiled 7,000 pieces of equipment into a data base—PCs, voice equipment, servers, and data devices. Information was relayed to client, which was able to renegotiate maintenance contracts and lower operating costs globally.

Mozambique, Kenya and Zimbabwe – On Thursday, InTech was asked to locate, purchase, transport, install and project manage the vendors involved in a VSAT system. Within 24 hours, InTech had purchased the 4 VSAT parts directly from an Israeli factory, pre-programmed the parts, and had them on planes to each country. By Sunday, each site had the parts installed and the VSAT links were up and working.

Africa – Compiled existing contacts, established relationships with local carriers, renegotiated better contracts, and then managed the conversion of voice, mobile and data contracts in **10 countries**.